

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

<b>Station and Location:</b> WOSF-FM Charlotte, NC	<b>Date:</b> 10/14/16
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I, Miles King (AL Media),

being/on behalf of: DSCC/Deborah Ross for Senate,

a legally qualified candidate of the Democratic

political party for the office of: U.S. Senate

in the General

election to be held on: 11/8/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

**Attach proposed schedule with charges (if available):**

I represent that the payment for the above described broadcast time has been furnished by:

DSCC/Deborah Ross for Senate

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Jeff Leiter

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

9/29/16

Date

  
Signature

***To Be Signed By Station Representative***

☒ Accepted

☐ Accepted in Part

☐ Rejected

  
Signature

Gwendolyn Keahay  
Printed Name

Offic Mgr./NVA/EA  
Title

## FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Jonathan Bray, Deborah Ross for Senate  
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

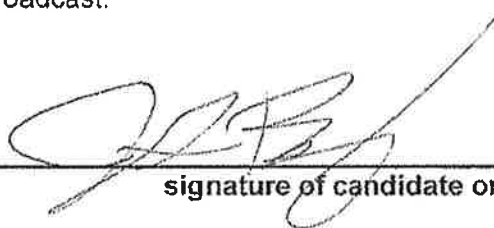
☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

  
signature of candidate or authorized committee

Jonathan Bray  
printed name

10/14/2016  
date

**REVISED**

CONT#	Oct 14, 16	DDS CONT#	0
REP	30173734 Mod# Ver# 3 (Last =)	C/P/E:	NA / NA / 5353
TO	Katz Group Sales		
FM	WOSF-FM (Charlotte-Gastonia-Rock Hill, NC-SC)		
OFF	LIZ RYCKMAN	SALESPERSON FAX#	
AGY	CHICAGO		
ADDR	Katz Group Sales	PH #	
	125 West 55th Street 3rd Floor		
	New York, NY 10019		
BYR	Helen Hanratty		
ADV	DEBORAH ROSS FOR US SENATE		
PDT	Deborah Ross		
FLT	Oct 17, 16 - Nov 08, 16		

*Entered 10/14/16*

**\* REP ORDER COMMENT \***

\*\* 10/14/2016 12:57:00 PM: \*\* ALL POLITICAL/ISSUE ORDERS MUST HAVE 30 MINUTE SPOT SEPARATION \*\*  
 ORDERS MUST RUN AS SCHEDULED \*\* MAKEGOODS MUST HAVE WRITTEN APPROVAL \*\* CREDITS WILL  
 BE TAKEN FOR ANY MISSED/LOW CHARGE SPOTS THAT IS EQUIVALENT TO THE STATION'S NEGOTIATED  
 CPP \*\* FAIR AND EQUAL ROTATION IS EXPECTED \*\*

\*\* 10/14/2016 12:57:00 PM: \*\*\*\* ALL MAKE GOODS MUST BE APPROVED. PLEASE NOTIFY US IMMEDIATELY  
 OF ANY MISSED SPOTS. \*\*\*\* PLEASE REACH OUT TO DRE.PAGSISIHAN@KRGP.COM WITH ANY MISSED  
 SPOTS AND/OR MAKEGOOD REQUESTS. \*\*\*\*

\*\* 10/14/2016 12:57:00 PM: PLEASE DO NOT AIR ANY SPOTS DURING RUSH, HANNITY, AND/OR BECK. NOT  
 SPOTS ARE TO AIR DURING CONTROVERSIAL PROGRAMMING. THANK YOU!

\*\* 10/14/2016 12:57:00 PM: THE ORDER WAS REVISED TO CORRECT A LINE COMMENT ON THESE ORDERS.  
 PLEASE BE AWARE THAT THE SCHEDULE RUNS MON 10/17 THRU TUE 11/8. NO SPOTS TO RUN PAST 12  
 NOON ON 11/8. NO CHANGES WERE MADE TO THE SPOTS OR SPOT RATES. PLEASE CONFIRM THESE  
 REVISIONS IN THE SYSTEM ASAP. THANK YOU.

\*\* 10/14/2016 12:57:00 PM: THIS IS A KATZ GROUP SALES ORDER. ALL BILLING SHOULD BE SENT TO KATZ  
 GROUP SALES/125 W 55TH ST./NY, NY 10019 KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT

\*\* 10/14/2016 12:57:00 PM: THIS IS A REVISION \*\* PLEASE DO NOT DOUBLE BOOK \*\*\*... PLEASE CALL DRE  
 PAGSISIHAN AT 312-755-3989 ASAP TO CONFIRM OR E-MAIL HIM AT DRE.PAGSISIHAN@KRGP.COM ASAP  
 TO CONFIRM RECEIPT OF REVISION \*\* THANK YOU, DRE.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		<b><u>FLIGHT 1</u></b>							
	1.1	MTWTF..	6A - 10A	60	10/17/2016 - 10/21/2016	1W	8	\$70.00	8
	1.2	MTWTF..	10A - 3P	60	10/17/2016 - 10/21/2016	1W	8	\$70.00	8
	1.3	MTWTF..	3P - 7P	60	10/17/2016 - 10/21/2016	1W	8	\$90.00	8
	1.4	.....S.	6A - 7P	60	10/22/2016 - 10/22/2016	1W	4	\$45.00	4
	1.5	.....S	6A - 7P	60	10/23/2016 - 10/23/2016	1W	3	\$37.00	3
		<b>** WEEKLY FLIGHT TOTALS **</b>					31	\$2,131.00	
		<b><u>FLIGHT 2</u></b>							
	2.1	MTWTF..	6A - 10A	60	10/24/2016 - 10/28/2016	1W	4	\$70.00	4
	2.2	MTWTF..	10A - 3P	60	10/24/2016 - 10/28/2016	1W	4	\$70.00	4
	2.3	MTWTF..	3P - 7P	60	10/24/2016 - 10/28/2016	1W	4	\$90.00	4
	2.4	.....S.	6A - 7P	60	10/29/2016 - 10/29/2016	1W	2	\$45.00	2

Oct 14, 16  
 CONT# 30173734 Mod# Ver# 3 (Last = )  
 REP Katz Group Sales

DDS CONT# 0  
 C/P/E: NA / NA / 5353

2.5	.....S	6A - 7P	60	10/30/2016 - 10/30/2016	1W	2	\$37.00	2
** WEEKLY FLIGHT TOTALS **						16	\$1,084.00	
<b>FLIGHT 3</b>								
3.1	MTWTF..	6A - 10A	60	10/31/2016 - 11/4/2016	1W	8	\$70.00	8
3.2	MTWTF..	10A - 3P	60	10/31/2016 - 11/4/2016	1W	8	\$70.00	8
3.3	MTWTF..	3P - 7P	60	10/31/2016 - 11/4/2016	1W	8	\$90.00	8
3.4	.....S	6A - 7P	60	11/5/2016 - 11/5/2016	1W	8	\$45.00	8
3.5	.....S	6A - 7P	60	11/6/2016 - 11/6/2016	1W	7	\$37.00	7
** WEEKLY FLIGHT TOTALS **						39	\$2,459.00	
<b>FLIGHT 4</b>								
4.1	MT.....	6A - 10A	60	11/7/2016 - 11/8/2016	1W	4	\$70.00	4
SCHEDULE RUNS MON 10/17 THRU TUE 11/8. NO SPOTS TO RUN PAST 12 NOON ON 11/8								
4.2	M.....	10A - 3P	60	11/7/2016 - 11/7/2016	1W	2	\$70.00	2
SCHEDULE RUNS MON 10/17 THRU TUE 11/8. NO SPOTS TO RUN PAST 12 NOON ON 11/8								
4.3	M.....	3P - 7P	60	11/7/2016 - 11/7/2016	1W	2	\$90.00	2
SCHEDULE RUNS MON 10/17 THRU TUE 11/8. NO SPOTS TO RUN PAST 12 NOON ON 11/8								
4.4	M.....	7P - 12A	60	11/7/2016 - 11/7/2016	1W	1	\$40.00	1
SCHEDULE RUNS MON 10/17 THRU TUE 11/8. NO SPOTS TO RUN PAST 12 NOON ON 11/8								
** WEEKLY FLIGHT TOTALS **						9	\$640.00	

	Oct 16	Nov 16					
SPOTS	47	48					
CASH	3215.00	3099.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	3215.00	3099.00					

						TOTAL
SPOTS						95
CASH						6,314.00
TRADE						0.00
NSL						0.00
TOTAL						6,314.00

Oct 14, 16  
CONT# 30173734 Mod# Ver# 3 (Last = )  
REP Katz Group Sales

DDS CONT# 0  
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**\*\* Competitive Comments \*\***

DEBORAH ROSS FOR SENATE: AA RADIO 10/17-11/8

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## ORDER

# Old School 105.3

**Orders**  
**Order / Rev:** 331656  
**Alt Order #:** 30173734  
**Product Desc:** 5353 Deborah Ross  
**Estimate:** 5353/30173734  
**Flight Dates:** 10/17/16 - 11/08/16  
**Original Date / Rev:** 10/14/16 / 10/14/16  
**Order Type:** GENERAL

WOSF-FM

**Primary AE:** Eastman Chicago  
**Sales Office:** N-CHI  
**Sales Region:** National

**Agency**  
**Name:** Katz Group Sales  
**Buying Contact:**  
**Billing Contact:**  
 125 West 55th Street  
 New York, NY 10019

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Deborah Ross for US Senate  
**Demographic:** A35+  
**Product Codes:** Political Candidate  
**Priority:** 01  
**Revenue Codes:** AGY, POLITICAL, POL-CAND

**New Business Thru:**  
**Order Separation:** 00:30:00  
**Advertiser External ID:**  
**Agency External ID:**  
**Unit Code:** General

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/26/16	10/30/16	47	\$3,215.00	\$2,732.75
10/31/16	11/08/16	48	\$3,099.00	\$2,634.15

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2016	47	\$3,215.00	\$2,732.75	0.00
November 2016	48	\$3,099.00	\$2,634.15	0.00
<b>Totals</b>	<b>95</b>	<b>\$6,314.00</b>	<b>\$5,366.90</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Eastman Chicago			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	WOSF	10/17/16	11/06/16	M-F AM Drive M-F AM Drive	CM	6:00 AM-10:00 AM	MTWTF--	1:00	8	\$70.00	01	0.00	NM	20	\$1,400.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
Week:		10/17/16	10/23/16	MTWTF--			8			\$70.00		0.00			
Week:		10/24/16	10/30/16	MTWTF--			4			\$70.00		0.00			
Week:		10/31/16	11/06/16	MTWTF--			8			\$70.00		0.00			
E 2	WOSF	10/17/16	11/06/16	M-F Midday M-F Midday	CM	10:00 AM-3:00 PM	MTWTF--	1:00	8	\$70.00	01	0.00	NM	20	\$1,400.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
Week:		10/17/16	10/23/16	MTWTF--			8			\$70.00		0.00			
Week:		10/24/16	10/30/16	MTWTF--			4			\$70.00		0.00			
Week:		10/31/16	11/06/16	MTWTF--			8			\$70.00		0.00			
E 3	WOSF	10/17/16	11/06/16	M-F PM Drive M-F PM Drive	CM	3:00 PM-7:00 PM	MTWTF--	1:00	8	\$90.00	01	0.00	NM	20	\$1,800.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
Week:		10/17/16	10/23/16	MTWTF--			8			\$90.00		0.00			
Week:		10/24/16	10/30/16	MTWTF--			4			\$90.00		0.00			
Week:		10/31/16	11/06/16	MTWTF--			8			\$90.00		0.00			
E 4	WOSF	10/22/16	11/08/16	Sa Prime Rotator Sa Primer Rotator	CM	6:00 AM-7:00 PM	-----S-	1:00	4	\$45.00	01	0.00	NM	14	\$630.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			

Order / Rev: 331656  
Alt Order #: 30173734  
Flight Dates: 10/17/16 - 11/08/16

Advertiser: Deborah Ross for US Senate  
Product Desc: 5353 Deborah Ross  
Estimate: 5353/30173734

WOSF-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 4	WOSF	10/22/16	11/08/16	Sa Prime Rotator Sa Primer Rotator	CM	6:00 AM-7:00 PM	-----S-	1:00	4	\$45.00	01	0.00	NM	14	\$630.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/22/16	10/28/16	-----S-					4	\$45.00		0.00			
Week:		10/29/16	11/04/16	-----S-					2	\$45.00		0.00			
Week:		11/05/16	11/11/16	-----S-					8	\$45.00		0.00			
E 5	WOSF	10/23/16	11/08/16	Su Prime Rotator Su Prime Rotator	CM	6:00 AM-7:00 PM	-----S	1:00	3	\$37.00	01	0.00	NM	12	\$444.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/23/16	10/29/16	-----S					3	\$37.00		0.00			
Week:		10/30/16	11/05/16	-----S					2	\$37.00		0.00			
Week:		11/06/16	11/12/16	-----S					7	\$37.00		0.00			
E 6	WOSF	11/07/16	11/08/16	M-F AM Drive M-F AM Drive	CM	6:00 AM-10:00 AM	MT-----	1:00	4	\$70.00	01	0.00	NM	4	\$280.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/07/16	11/13/16	MT-----					4	\$70.00		0.00			
E 7	WOSF	11/07/16	11/08/16	M-F Midday M-F Midday	CM	10:00 AM-3:00 PM	MT-----	1:00	2	\$70.00	01	0.00	NM	2	\$140.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/07/16	11/13/16	M-----					2	\$70.00		0.00			
E 8	WOSF	11/07/16	11/08/16	M-F PM Drive M-F PM Drive	CM	3:00 PM-7:00 PM	M-----	1:00	2	\$90.00	01	0.00	NM	2	\$180.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/07/16	11/13/16	M-----					2	\$90.00		0.00			
E 9	WOSF	11/07/16	11/08/16	M-F Evening M-F Evening	CM	7:00 PM-12:00 AM	M-----	1:00	1	\$40.00	01	0.00	NM	1	\$40.00
EV -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/07/16	11/13/16	M-----					1	\$40.00		0.00			
													Totals	95	\$6,314.00